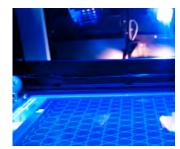
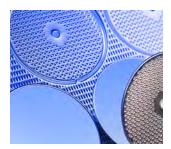
Photo Chemical Machining Institute Membership Brochure | April 2016 www.pcmi.org | 508-385-0085

The source for tracking PCM trends, business developments and competitive factors.

- PCMI is dedicated to helping companies involved in photo chemical machining technology!
- ▶ PCMI will help your business grow!
- ▶ PCMI assists its members in staying current with technology developments!
- PCMI publications report on process information, latest equipment technology, product applications, and other industry issues.
- PCMI promotional materials provide members with the tools they need to teach customers and educators about pcm technology.
- PCMI members include: contract manufacturers; suppliers of equipment, chemistry, metal and tooling; consultants; environmental advisors; and, university and college professors
- ◆ PCMI conducts short courses to train new employees.







Networking

The benefit that members regularly report as the most significant reason for joining the PCMI is the networking among the members. Collectively the members have experience in all facets of PCM, have confronted all the problems and challenges the technology has presented and have learned the answers through experience. A collegial and collaborative relationship exists among the members - this despite the fact that they are competitors - - that has enabled the dissemination of information in a cordial and professional manner. Over the years many of the members have become more than business acquaintances and enjoy genuine long-term friendships.

Membership Directory

PCMI publishes an annual Membership Directory electronically that contains member addresses and personnel contact information. Each listing contains links to websites and e-mails making it easy for members to contact colleagues in the industry.

Technical Journals

PCMI publishes two technical Journals each year, which provide technical papers, and address all aspects of pcm technology and market applications of the PCMI process.

The Journals also include the conference presentations and cover a broad range of subjects from process information and latest equipment technology through to market applications of the PCM process.

Electronic copies of Journal archives and general PCM related information are all also available to members via the online library.

International Conferences & Training

The hallmark of PCMI is its technical conferences. held twice a year in the US, Europe and Asia. These threeday conferences provide presentations and technical papers, short courses, research results, discussion of industry trends and a tour of a PCM facility or other manufacturing operation. The conferences also provide the opportunity for suppliers to give presentations on new products and other developments. Importantly, the conferences provides an opportunity to meet personally with members of the industry and develop meaningful personal relationships.



"Every PCMI meeting I attend provides insights and hints to improve the processes used back at our shops and factories. The wealth of information exchanged at these meetings is invaluable. Time saving shortcuts and formula tweaks are but a couple of valuable perks I have brought home."

Phil Greiner, Tooling Manager, PEI

"Through the PCMI, we learned of Professor David Allen's availability to perform an evaluation of etching facilities with a view towards enhancing operational efficiencies and otherwise lowering costs. David identified several opportunities for improving our operation that resulted in a measurable increase in our operating margin. After the cost of the evaluation, Conard's savings justified the PCMI's dues by a factor of 20 or more - - per annum!"

Bill Fox, President, Conard Corp.

PCM Promotion

To provide future engineers an introduction to PCM, the PCMI has created a package of PCM presentation materials for teachers of engineering and manufacturing technology and for PCMI members. This information packet includes:

- ◆ A Power Point presentation prepared by Emeritus Professor David Allen designed for teachers to introduce PCM to engineering students;
- A three-minute animated video providing an overview of the PCM process;
- Sample etched parts representing a cross section of the wide range of parts that can be produced by PCM; and,
- PCMI educational publications including: Photo Resists in Photo Chemical Machining Applications; Terms and Definitions in PCM; and, Choosing the Right Tool for the Job.

Membership Categories & Fees

Regular Membership - Manufacturers of parts and components using the photo chemical machining process.

Associate Membership - Engaged in supplying material, chemistry, tooling, equipment and supplies for use the PCM process, or in providing services such as plating, forming and other secondary services.

Technical Liaison Membership - Technical liaison members are non-dues paying members, elected at the discretion of the Board of Directors. Members are generally affiliated with colleges and universities.

Senior Membership - To be eligible for senior membership, a person must be over 62 years of age and be semi-retired or retired. The senior member does not have a vote but may hold office.

Annual Membership Dues in \$ US Dollars

Regular Membership (4 names per listing)	\$1,380
Associate Membership (4 names per listing)	\$1,380
Regular or Associate Membership with 10 or fewer employees	\$800
Additional Facility Listing * (For any of the above categories)	\$200
Senior and Technical Membership	No Fee

^{*} Please contact the PCMI office for additional listings.

More Reasons for Joining PCMI

Technical Expertise

PCMI focuses on all aspects of PCM technology and works to expand the scope beyond that of the etching process to include electroforming, lasercutting, plating, shaping, piercing, laminating, metals technology and such other activities that may involve or affect PCM. PCMI assists its members in staying current with technology developments, including:

Process Effects -- reports on innovation in machinery and new processes to improve manufacturing techniques and new applications of the technology on materials, parts and products;

Environmental and Regulatory

tracks environmental,
 occupational safety and health
 regulatory trends and standards
 and means of implementation;

Quality Assurance -- monitors methods, equipment and standards such as ISO for maintaining consistent quality output; and,

Photo Tooling -- reports on technical developments in Photo Tooling from equipment manufacturers and service companies; the PCMI publishes the Photo Tool Design Guide.

Website

The PCMI maintains a comprehensive website that includes access to a fifty-year history of technical data and current information presented at the semi-annual conferences along with member contact information.

Regional Meetings

Local dinner and lunch meetings are held periodically at regional chapters in the US in New England and Southern California.

Professional Management

The PCMI maintains a central office and engages a professional association manager that coordinates the activities of the PCMI and is available to assist members personally with questions, referrals and requests for information.



"I work with PCMI members to help them achieve high quality PCM parts at an economic cost. Understanding the challenges of PCM has been possible by establishing good personal relationships with PCMI members and building up mutual trust. Knowing the detailed nature of the challenge enables me to provide a cost-effective technical solution."

Emeritus Professor David Allen, Cranfield University, Bedford, UK

"Chemcut was a founding member of the PCMI, and continues to be active. PCMI fees are offset simply by the reduction in travel costs to visit perspective customers each year in various geographic locations around the world."

Mike Soble, Technical Sales Manager Chemcut Corporation